

Newsletter

Issue 5 - First Quarter March 2010



A Word from
Andrew

Its March already before the first newsletter for 2010 hits the streets. If the year keeps moving at this pace I'd better start planning the next round of Christmas shopping!

A few weeks ago we announced a new regional structure to better focus the management of the growing operation across a wider geographical base. This has included some great new appointments to the team and increases the overall strength of the company.

I recently visited our new Melbourne office and was impressed by positive signs in the market on the east coast. George Korolew is having considerable success with contract wins and mobilizing a strong new team. The separate article on MIR tells the story!

In the west, Jose Da Silva has been under the pump with major tendering for building and infrastructure projects, the most significant by far being the Fiona Stanley Hospital Project which will be the largest single duct fabrication & installation job undertaken. I know the team is up to it and the operation has handled the same volume of work with ease in the past, so good luck to Jose in getting these tenders over the line. Hopefully, John Cairney and Ross Nunn will again be on the biggest job in town.

Also a note of thanks to everyone of you for helping us to get through some of the toughest trading conditions ever experienced in this business. The year is already looking better than it was at the same time last year, so I'm looking forward to being able to grow the business again based on the skills, integrity and safe work attitude of each and every one of you. Onwards and upward!

Modern Industries Rail (MIR)

In October 2009, after more than 12 months research and development into the sector, MIR was established and began competing for contracts in the specialised rail signaling market.

It's unique service offering is a one stop shop inclusive of civil, mechanical, electrical and signaling construction, installation & maintenance work.

Our service eliminates the contract interfaces experienced with having to engage and coordinate several smaller contractors and offers a more efficient outcome on terms of safety, schedule cost and quality.

This exclusive, all inclusive capability has enabled the business to grow rapidly and MIR has secured a number of prestigious contracts in Melbourne with further opportunities being explored in the short term in NSW and WA where government spending on infrastructure improvement is already well underway. QLD and SA will most likely follow in the near future.

The Melbourne MIR team is highly experienced in the specialised field of rail signaling works and continues the company tradition of cooperative contracting to help our clients to meet their objectives in a most efficient manner.

Recently awarded projects for MIR include:

- Melbourne to Mitcham LED Signal Conversion
- South Morang Rail Duplication Project Enabling Works
- Hoppers Crossing Signaling & Traffic Light Co-Ordination

Our team in Melbourne is headed up by **George Korolew**, General Manager Eastern Region, and is backed up by **Alf Crowe** Manager Projects, **John Young** Signals Manager, **Paul Morgan** Snr SMT Supervisor, **Daniel Tavella** Admin Manager and **Claire Maher** Office Manager, together with our onsite supervision and employees.



modernindustriesrail

Project Profiles

City Square, Perth CBD

City Square is a bold new commercial development in the very heart of the Perth CBD being constructed by Brookfield Multiplex. It reflects the latest thinking in corporate workplace design and facilities. The centerpiece of the development is a 45 storey tower which will be the new home for BHP Billiton in WA. A new civic space will be created around the Tower with a total net lettable area of approximately 85,000sqm.

Vibrant retailing outlets and numerous dining experiences open onto the space making the precinct a new mecca for living, working and shopping. Heritage buildings along the St Georges Terrace frontage give prominence to the development and will be occupied for commercial and retail purposes as well as new concepts in restaurants, bars and coffee shops.

Our Client is the Mechanical Contractor, Triple M, who have recently set up in WA. Predominantly based on the Eastern States, Triple M were looking for a partner that knew and understood the Perth Commercial Construction marketplace and Modern Industries fitted that requirement. Work began on site in early January 2010 with the main project due for completion in mid 2012.



HSEC

Accident Reports

If you are involved in an accident on the job, report the accident or injury to your supervisor immediately. Even if you think you don't need medical attention, report all accidents, near misses, and injuries when they occur. Do not report them hours or days later. Medical treatment, if required, will be provided. Supervisors and management must be made aware whenever an incident occurs.

We Care

Safety is really nothing more than common sense and thinking about safety. It's called safety awareness, and it does work. It takes an effort on your part to keep safety foremost in your mind when you perform any job, at work or at home. Safety doesn't slow you down. It doesn't make your job more difficult, and it doesn't require a lot of technical skill. It does prevent accidents and injuries and makes your job easier in the long run. You're a more professional, efficient, and responsible person when you eliminate hazards and avoid accidents and injuries. Take time for safety because it really does make a difference. Safety is a part of your job responsibility. We care about all employees and want you to be successful in your job.!

Special Notices

RIP James Beardsell

It was with much sadness that we were informed of the death of our long standing employee and much liked workmate, James Beardsell on 22nd November 2009. James worked with Modern Industries since June of 2003 and was a highly respected member of our team in the Malaga Workshop. He will be sadly missed.

Retirement of Vic Ergic

We bid farewell to one of our longest serving employees in Vic Ergic. Vic retired mid January after 29 years and 10 months service with the Commercial team. We thank you for your contribution to the Company over these years and wish you every happiness as you enjoy your well deserved retirement. Come and see us some time!!

Important Public Holiday Dates

Easter: Friday 2nd April to Monday 5th April
Anzac Day: Monday 26th April
Foundation Day: Monday 7th June

Christmas Party—2009

Seems like such a long time ago..... another great Christmas party was enjoyed by our employees at Rosie O'Grady's. This year we held a raffle with our first prize of \$2,000 gift travel voucher going to Chris Lee in our workshop. Commiserations to Ross Darch who handed over the winning ticket earlier in the afternoon as he "didn't like that number". Sorry Ross but you could have been relaxing on some tropical island by now..... Pity we didn't get a photo of that.....



New Starters

We welcome two new employees in the Malaga office. **Vee Moothoosamy** joined us in early November as our new Estimator. Vee has come from an interesting background in Mauritius as Project Co-ordinator and Site Manager on various projects within the infrastructure and building sectors. Vee holds Bachelor of Civil Engineering degree and is registered with the Australian Institute of Engineers.

Deni Nikolovski also joined the team in February as Contract Administrator. Deni also comes from an interesting background, having worked with one of Perth's largest engineering consultancy firms as a Project Engineer. He has also embarked on numerous personal residential building developments which he managed from design through to practical completion. Deni has a background in Electronic Engineering.

If you have an interesting or informative story and would like it published in our newsletter, please send these electronically to michele.anderson@modern.net.au or a hard copy through to the head office via your supervisor.